

# AIAI

Association for the Improvement  
of American Infrastructure



## How AIAI supports the public sector



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of American Infrastructure

## **AIAI is an action-driven, member-led organization made up of the leading minds in infrastructure, dedicated to education and the development of best practices on the P3 model.**

Our mission is two-fold: facilitate education among the public sector, and support good legislation. We aim to provide civic leaders with the knowledge they need to make informed decisions about the benefits of public-private partnerships, such as economic development, life cycle cost savings, risk transfer and accelerated project delivery.



### **Public sector support includes:**

- An education and collaboration platform
- Executive roundtable discussions
- Legislative review and support
- Public owner education program
- Virtual and in-person workshops
- Webinars
- Access to and development of resource publications
- Industry roundtables



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Executive Director

# OUR MEMBERS







### WORKSHOPS

AIAI hosts complimentary workshops to address a particular state or agency's needs. Agendas and presentation materials are developed to incorporate market and sector specific requirements.

### ROUND TABLES

Industry discussions designed to promote best practices as participants address challenges to alternative delivery methods such as contract language, goal setting, operations and maintenance, cost of capital.

### P3 QUESTIONS? P3 ANSWERS

During P3 conferences and summits, we invite public sector attendees to our Q&A sessions. The basis for the event is simple - send us your questions and we will provide you with answers.

The audience input feature of these sessions has been embraced by public officials, as it allows them to pose questions to panels of experts via text to live screens, to be addressed to the entire audience.



Run by public sector P3 experts, **P3DIRECT** is a program implemented by AIAI for the public sector as a means to create a connection between experienced P3 professionals and those looking to gain more information on the P3 procurement model across agencies at every level.



It's an opportunity for public officials to engage with P3 experts and share their experiences. The program facilitates an understanding of the model, and encourages collaboration to promote best practices and share lessons learned and success stories in support of effective decision-making processes.

### WEBINARS

AIAI produces an introductory series of webinars delivered to public officials who desire a fundamental understanding of the model. The series covers:

- **P3 The Basics:**  
Understanding the Model and the Benefits
- **P3 Case Studies:**  
Practical Examples of P3 Projects
- **P3 Lessons Learned:**  
Best Practices and Pitfalls to Avoid

After this introduction, participants are encouraged to take a deeper dive into topics such as: **Repayment Mechanisms, Risk, and Financing Structures.**



### ONE-ON-ONES

Led by public sector peers, **P3DIRECT** creates opportunities for dialogue to address specific questions and topical issues of interest.

### VIDEO & WEB EDUCATION

Utilizing the latest in online communications technology, our industry experts and public sector representatives can bring P3 education and experience directly to your conference room.

### P3DIRECT PORTAL

AIAI's **P3DIRECT** online portal is designed for public sector representatives, with the goal of connecting peers to collaborate and discuss best practices.

The program allows us to deliver P3 education, provide information, share resources, offer access to experienced P3 practitioners and address any misconceptions that taxpayers may have regarding P3s.

# Committees

**AIAI's committees provide a valuable opportunity for member participation.**

**In addition to the ten committees, AIAI hosts a number of working groups in areas including airports, finance and the P3 Coalition.**

## COMMUNITY BASED INFRASTRUCTURE

Raising awareness of the value and benefits of P3 for municipal facilities and other vertical infrastructure assets, the predominant activities align with and are produced in conjunction with the Education Committee.

**Chair: Tad Guleserian, CDC Companies**



## DIVERSITY & INCLUSION

The committee assesses the merits and challenges associated with DBE goal setting and programs during the operations and maintenance phases. This joint initiative with the O&M Committee includes participants from both the public sector and the concessionaires.

**Chairs: Joe Lewis, BTG; Angela Berry Roberson, WSP**



## EDUCATION

The foundation for AIAI's mission, delivering education, information and resources for public officials. Additionally, the group raises P3 awareness through webinars and topic-specific industry conversation and workshops throughout the US.

**Chair: Sallye Perrin, WSP**



## ENERGY INFRASTRUCTURE

Demonstrating P3 as a means to lower energy costs for owners; reduce carbon emissions; eliminate deferred maintenance; and advance clean and renewable energy projects through long-term, life cycle-focused DBFOM procurements. Examining modernization of and improvements to existing and new government-owned facilities.

**Chair: Frederic Brassard, Alma Global Infrastructure**



## GOVERNMENT AFFAIRS

At the Federal level, this committee is focused on building dialogue with pro-P3 stakeholders, and advocating legislative and administrative proposals in support of P3s. The committee addresses issues common to P3s and engages at the state level.

**Chairs: Patrick Rhode, Cintra; Nathan Robinson, Fluor**



## LAW & LEGISLATIVE

This committee focuses on shoring up seemingly stable P3 markets and introducing new possibilities to emerging markets, recommending best practices for legislative frameworks, responding to calls to action to establish viable P3 programs and monitoring changes in the legislative landscape.

**Chair: Rodney Moss, Hunt Companies**



## OPERATIONS & MAINTENANCE

The O&M Committee looks to anticipate changes that could positively affect the P3 marketplace, respond to potential threats towards P3 growth and expansion, and support advocacy outreach for the P3 model.

**Chairs: Claudio Andreetta, JCI; Andrea Warfield, Fluor**



## RISK & PERFORMANCE

Risk and performance security has been an engaging topic of late. Education and advocacy efforts of the committee have focused on P3 offices at the state level and in meetings with key staff of committees of jurisdiction on Capitol Hill and the USEPA.

**Chair: Stephen Rae, Liberty Mutual**



## TRANSPORTATION INFRASTRUCTURE

Promoting innovative procurement methods including P3 to deliver critical transportation infrastructure projects at the Federal, state and local level. Fostering understanding of best practices to facilitate private investment and participation in project delivery to enable modernization and improvement to existing and new publicly owned assets. Promoting P3 as a tool for the public sector to achieve innovation in the design and development; funding and financing; delivery; and life cycle performance of assets.

**Chair: Bryan Kendro, RS&H**



## WATER INFRASTRUCTURE

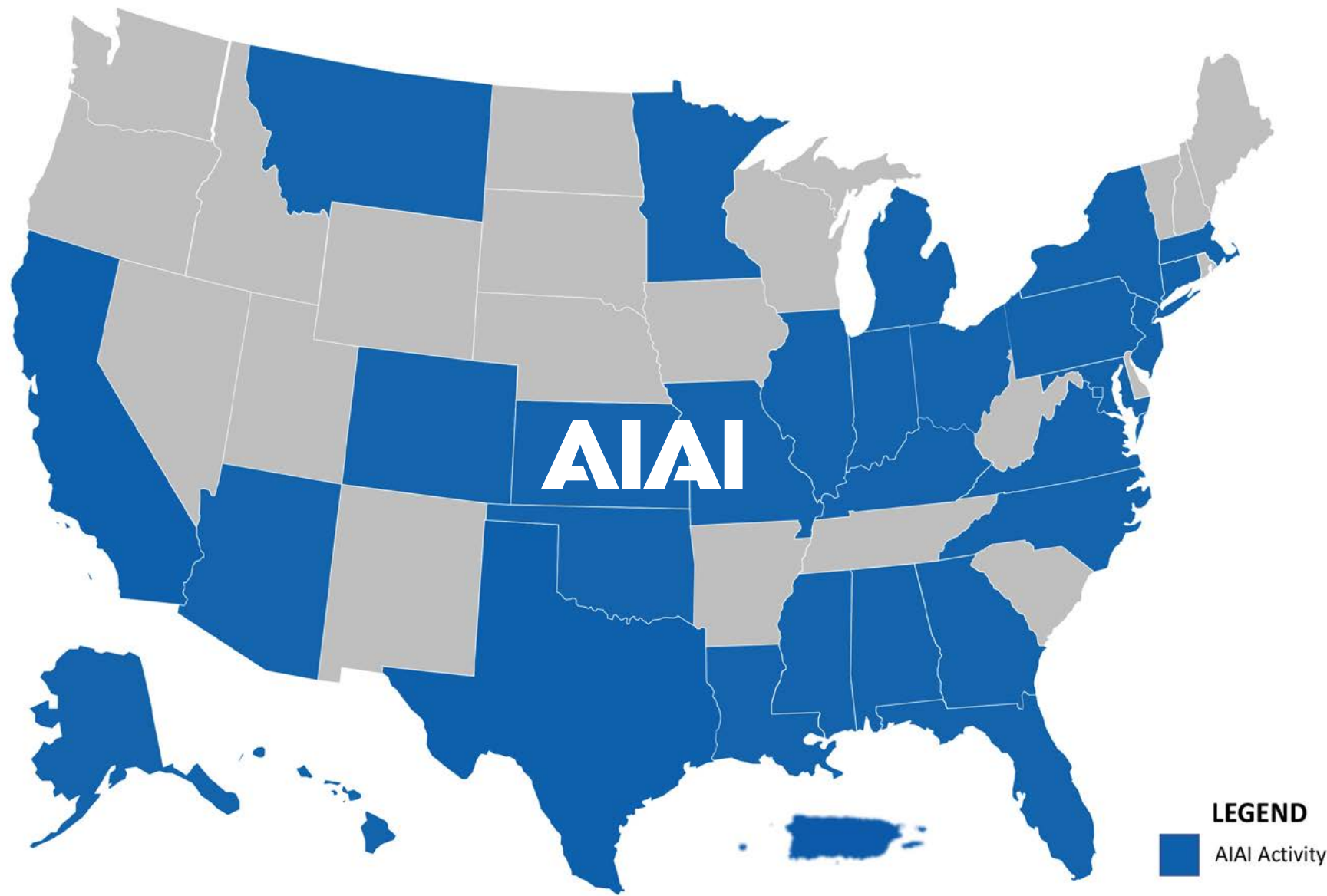
Committee members continue to provide thought leadership at industry forums, sharing best practices and practical experiences related to water P3s. Coordinating with other committees to work towards defining initiatives in the water sector.

**Chair: Henry Patel, Kiewit**





# Nationwide activity in recent years



## Fly-Ins:

- |            |           |          |
|------------|-----------|----------|
| California | Louisiana | Texas    |
| Florida    | Ohio      | Virginia |
| Georgia    |           |          |



## Workshops

- |             |               |                |
|-------------|---------------|----------------|
| California  | Iowa          | New Jersey     |
| Colorado    | Kansas        | New York       |
| Connecticut | Louisiana     | North Carolina |
| Georgia     | Maryland      | Texas          |
| Hawaii      | Missouri      | Virginia       |
| Illinois    | New Hampshire |                |



## Programmatic Support

- |             |               |                |
|-------------|---------------|----------------|
| Arizona     | Illinois      | New Jersey     |
| California  | Kentucky      | North Carolina |
| Colorado    | Maryland      | Oregon         |
| Connecticut | Massachusetts | Pennsylvania   |
| Florida     | Missouri      | Tennessee      |
| Georgia     | Mississippi   | Texas          |
| Hawaii      | Nevada        | Washington     |



## Legislative Efforts

- |             |          |             |
|-------------|----------|-------------|
| Colorado    | Hawaii   | Mississippi |
| Connecticut | Kansas   | New Jersey  |
| Florida     | Maryland | New York    |

# Contact us for more information.



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