

# AIAI P3 CERTIFICATE PROGRAM

A structured, practitioner-led program for public-sector infrastructure delivery

Register at: <https://aiai.talentlms.com/>



## TIMELINE

April 16 – Oct 1, 2026



## FORMAT

Live virtual sessions (Microsoft Teams)  
with recordings and assessments  
hosted in TalentLMS



## SESSIONS

Thursdays 3:00–5:00 PM ET

## PROGRAM OVERVIEW

Designed for public-sector professionals seeking a comprehensive understanding of Public-Private Partnerships (P3s).

The program builds practical, decision-making capabilities across the full P3 lifecycle.

- **Curriculum:** 8 instructional modules + 3 applied case study sessions
- **Assessment:** Module and case study assessments aligned with defined learning outcomes + Final examination
- **Outcomes:** Practical, end-to-end P3 knowledge and skills + graduation ceremony

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### SCHEDULE

Thursdays  
3:00–5:00 PM ET



### ASSESSMENT

Multiple-Choice  
Tests Included



### RESULT

Certificate &  
Graduation

## PROGRAM HIGHLIGHTS

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### VIRTUAL SESSIONS

Live instruction delivered virtually via the Microsoft Teams platform for interactive learning



### CASE STUDIES

Practitioner-led case studies featuring real projects and structured discussion



### ASSESSMENTS

Assessments aligned with defined learning outcomes, designed to evaluate comprehension and application of key concepts, including multiple-choice quizzes and a cumulative final examination

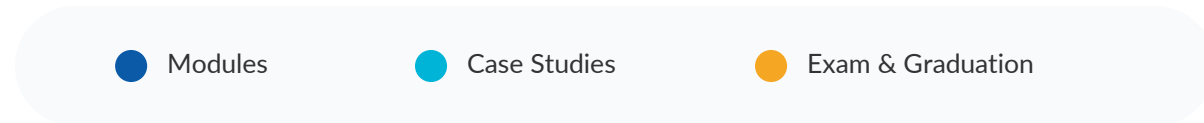
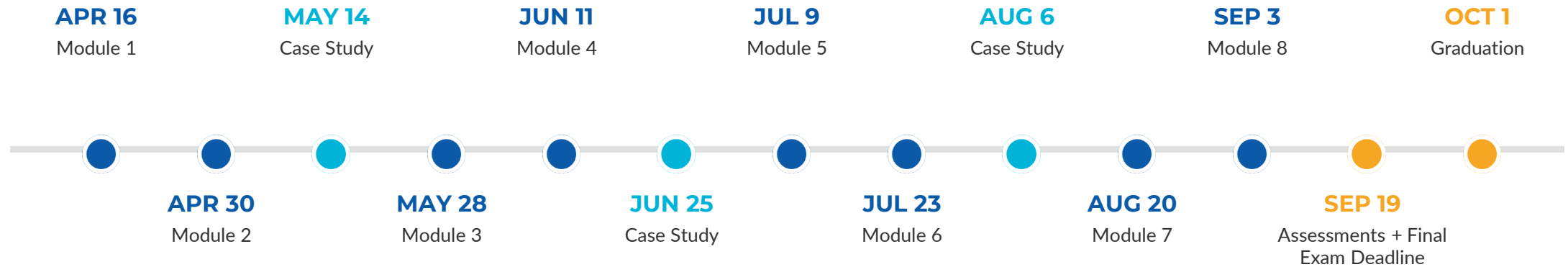


### CERTIFICATE

Formal certificate awarded upon successful completion of all program requirements, including attendance, assessments, and final examination

All sessions are recorded for review. Assessments ensure mastery of key concepts.

## 2026 TIMELINE



## CURRICULUM — PART I

### MODULE 1

#### Introduction to P3s (Part 1): History & Evolution

APR  
16

Foundations and evolution of P3 delivery, including how they address limitations of traditional procurement through lifecycle performance, accountability, and risk transfer.

 *Instructors: Susan Shaw (ATCS) and Alexis Rosenberg (Ashurst)*

### MODULE 2

#### Introduction to P3s (Part 2): Project Lifecycle

APR  
30

End-to-end view of the P3 lifecycle, highlighting key decision points and how early-stage planning shapes long-term project outcomes.


 *Instructors: Nicolas Rubio (Meridiam) and Katayoun Sadeghi (HNTB)*

### MODULE 3

#### Long-Term Private Financing in P3s

MAY  
28

Overview of project finance structures, including Special Purpose Vehicles (SPVs), capital sources, and how financing drives risk allocation and performance.


 *Instructor(s): [To Be Added]*

### MODULE 4

#### Pre-Procurement: Building Your Project

JUN  
11

Project screening, business case development, and value-for-money analysis to position projects for market readiness.

 *Instructor(s): [To Be Added]*


## CURRICULUM — PART II

### MODULE 5

#### Pre-Procurement: Building Your Agency

JUL  
09

Internal capacity building, stakeholder engagement strategies, and establishing the governance framework for successful P3 delivery.


 Instructor(s): [To Be Added]

### MODULE 6

#### Preparing for P3 Procurement

JUL  
23

Designing and executing procurement processes, including RFQ/RFP development, evaluation frameworks, and market engagement.

 Instructor(s): [To Be Added]

### MODULE 7

#### Overview of Project Agreement (PA)

AUG  
20

Structure of the P3 contract, including risk allocation, payment mechanisms, and provisions that protect public-sector interests.


 Instructor(s): [To Be Added]

### MODULE 8

#### Post-Procurement: Contract Management

SEP  
03

Managing P3 contracts through operations, with a focus on performance monitoring, risk management, and long-term outcomes.

 Instructor(s): [To Be Added]

## APPLIED CASE STUDIES

A core component of the program, featuring real P3 projects and practitioner insights to connect concepts to decision-making and real-world delivery.

MAY  
14

### PROJECT CASE STUDY 1

Live case study sessions featuring real P3 projects and practitioner insights, connecting core concepts to decision-making, risk allocation, and real-world delivery challenges

 *Project(s) + Speaker(s): [To Be Added]*



JUN  
25

### PROJECT CASE STUDY 2

Live case study sessions featuring real P3 projects and practitioner insights, connecting core concepts to decision-making, risk allocation, and real-world delivery challenges

 *Project(s) + Speaker(s): [To Be Added]*



AUG  
06

### PROJECT CASE STUDY 3

Live case study sessions featuring real P3 projects and practitioner insights, connecting core concepts to decision-making, risk allocation, and real-world delivery challenges

 *Project(s) + Speaker(s): [To Be Added]*



## CERTIFICATE PATH

Advancing Excellence in Infrastructure Delivery - Take the next step in your P3 professional development.

STEP 01



### 8 Instructional Modules

Participate in virtual instructional sessions on Thursdays

STEP 02



### 3 Case Studies Sessions

Engage in applied learning and real-world scenarios

STEP 03



### Final Exam

Complete the online final examination

STEP 04



### Submit

Assessments + Final exam submission deadline: September 19

STEP 05



### Graduation

Official ceremony: Sep 30 - Oct 1

**Note:** Each module and case study includes a mandatory assessment designed to measure comprehension of defined learning outcomes.

## REQUIREMENTS FOR SUCCESSFUL COMPLETION



### ATTENDANCE

Complete a minimum of **75% of total instructional time**, through live participation or verified completion of instructional recordings, across all modules and case studies.



### ASSESSMENTS

Achieve a **minimum score of 70%** on: Module-level, case study quizzes and Final cumulative examination



### CERTIFICATE

Formal certificate awarded upon successful completion of all program requirements, including attendance, assessments, and final examination

Participants must meet attendance requirements and achieve minimum assessment scores to successfully complete the program and receive the certificate.

# 2026 SESSION SCHEDULE

DATE	SESSION TYPE	TOPIC / DETAILS
Apr 16	Module 1	Introduction to P3s (Part 1): History & Evolution
Apr 30	Module 2	Introduction to P3s (Part 2): Project Lifecycle
May 14	Case Study	Project Case Study: Applied Learning
May 28	Module 3	Long-Term Private Financing in P3s
Jun 11	Module 4	Pre-Procurement: Building Your Project
Jun 25	Case Study	Project Case Study: Applied Learning
Jul 09	Module 5	Pre-Procurement: Building Your Agency
Jul 23	Module 6	Preparing for P3 Procurement
Aug 06	Case Study	Project Case Study: Applied Learning
Aug 20	Module 7	Overview of Project Agreement (PA)
Sep 03	Module 8	Post-Procurement: Contract Management
Sep 3–19	Final Exam	Examination Window (all modules + case study assessments must be completed no later than September 19)
Sep 30 – Oct 1	Graduation	Official Graduation Ceremony

# REGISTER TODAY

## AIAI P3 Certificate Program 2026

April 16 – October 1, 2026 • Virtual Instruction

**ENROLL IN THE PROGRAM**

Register at: <https://aiai.talentlms.com/>

Questions? Contact us at: [TheP3Team@aiai-infra.org](mailto:TheP3Team@aiai-infra.org)