



P3 DIRECT PROGRAM OVERVIEW

Run by public sector P3 experts, **P3 DIRECT** is a program implemented by AIAI for the public sector as a means to create a connection between experienced P3 professionals and those looking to gain more information on the P3 procurement model across agencies at every level. It's an opportunity for public officials to engage with P3 experts and share their experiences. The program facilitates an understanding of the model, and encourages collaboration to promote best practices and share lessons learned and success stories in support of effective decision-making processes.



WORKSHOPS

AIAI hosts complimentary workshops to address a particular state or agency's needs. Agendas and presentation materials are developed to incorporate market and sector specific requirements.



ONE-ON-ONES

Led by public sector peers, **P3 DIRECT** creates opportunities for dialogue to address specific questions and topical issues of interest.



WEBINARS

AIAI produces an introductory series of webinars delivered to public officials who desire a fundamental understanding of the model. The series covers:

- **P3 The Basics:** Understanding the Model and the Benefits
- **P3 Case Studies:** Practical Examples of P3 Projects
- **P3 Lessons Learned:** Best Practices and Pitfalls to Avoid in P3 Procurements

After this introduction, participants are encouraged to take a deeper dive into topics such as: **Repayment Mechanisms, Risk, and Financing Structures.**



P3 QUESTIONS? P3 ANSWERS

During P3 conferences and summits, we invite public sector attendees to our Q&A sessions. The basis for the event is simple – send us your questions and we will provide you with answers. The audience input feature of these sessions has been embraced by public officials, as it allows them to pose questions to panels of experts via text to live screens, to be addressed to the entire audience.



P3 DIRECT PORTAL

AIAI's **P3 DIRECT** online portal is designed for public sector representatives, with the goal of connecting peers to collaborate and discuss best practices. The program allows us to deliver P3 education, provide information, share resources, offer access to experienced P3 practitioners and address any misconceptions that taxpayers may have regarding P3s.



ROUND TABLES

Industry discussions designed to promote best practices as participants address challenges to alternative delivery methods such as contract language, goal setting, operations and maintenance, cost of capital.



VIDEO & WEB EDUCATION

Utilizing the latest in online communications technology, our industry experts and public sector representatives can bring P3 education and experience directly to your conference room.