



Association for the Improvement
of American Infrastructure

Top Ten Critical Issues

1. VISION

What basic public need does the project address? • How do you reach consensus on core objectives and public policy goals? • How will you measure success?

2. CHAMPION

Who is standing up for the project and the model? • Will P3s be there after the next election? • What happens next?

3. COMMUNICATION

Did an analysis take place? • Is this project delivery type supported? • Are you communicating the results?

4. COMMUNITY

What are the benefits and tradeoffs of P3 delivery? • How to incentivize good behavior from the private partner? • What are the employment impacts, both immediate and long term?

5. COMMITMENT

Do we have the support for our agency to do things differently than using our traditional procurement methods?

6. EXPERIENCE

Do we have the right or relevant experience to adjust to planning for, implementing and then managing P3 procurements?

7. FUNDING

Is there any money for P3 projects? • Federal funding? • What are leveraged funds?

8. STAFF

Do we have the staff to handle projects procured through P3s? • Right people? • Right skills?

9. TIME

Do we have the time to take P3 on, in addition to the overwhelming workload we are already dealing with? • Is there an achievable timeline in place?

10. ACCESS

Will we have access to innovations? • Novel designs? • Creative construction techniques?